

Capabilities Statement

www.yourstrategic.com



STRATEGIC COMMUNICATIONS
VOICE, DATA & VIDEO SOLUTIONS
"No LIMITS, No BOUNDARIES"

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WOSB, MBE, WBE and
8(a) JV/EDWOSB/SDB

Core Competencies

Strategic Communications is classified as a Women Owned Small Business (WOSB), MBE, WBE and 8(a) JV/EDWOSB/SDB. Strategic is positioned to assist Federal Agencies in their mission to create the conditions for growth and opportunity. Strategic promotes innovation, entrepreneurship, competitiveness, and stewardship by providing the following integrated technology solutions:

- VoIP Phone Systems (Unified Communications/Presence/Video)
- Audio/Video Design and Implementation
- Network Engineering (Routing/Switching/Wireless)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)



Differentiators

- Unlimited Credit Line from OEM and Distribution Partners
- Acquisition/Contracting/procurement vehicles
- Accessibility to over 300,000 manufacturer SKUs
- Targeted spend reporting by socio-economic classification for Contracting Officers
- 24/7 emergency phone support, Help Desk, NOC
- Delivered over \$280 million in IT equipment
- Over 4,000 sites serviced since 2011
- 20+ years of experience in offering customers quality IT and infrastructure solutions

Past Performance

United States Army Accessions Command (USAAC): Strategic provided telecommunications equipment and services to the USAAC. This encompassed over 700 sites within the Continental U.S. Strategic never missed a site survey delivery requirement.

U.S. Army Aviation and Missile Command (AMCOM) and Network Enterprise Technology Command (NETCOM): Strategic provided dedicated and site-wide maintenance support at over 400 locations at Redstone Arsenal and the Huntsville, Alabama, vicinity through hardware/software break/fix maintenance, preventive maintenance, and support services. During the life of the contract, Strategic's average response time was less than 45 minutes and our equipment availability average was 99.98%.

Ireland Army Community Hospital – Fort Knox, KY: Strategic provides 24/7 maintenance and installation services to over 20 VTC conference rooms, security equipment and infant tracking systems.

United States Marine Corp. TSO – Indianapolis, IN and Kansas City, MO:

Strategic provides a multi-site Collaboration solution utilizing SMART technologies to enhance productivity.

Over 100 Product Lines Including:

APC	IBM	Dell	HP	Panduit	Microsoft	Riverbed
Avaya	Cisco	EMC	McAfee	Polycom	Juniper	SecureAuth
AWS	Crestron	Extron	NEC	Vmware	Oracle	Tintri
F5	Fortinet	Fusion IO	NetScout	Network Integrity Systems	Palo Alto	Veeam

IDIQ Contracts

NASA SEWP V - Groups C and D

#NNG15SC90B, #NNG15SC50B

NIH CIO-CS

#HHSN316201500048W

SEAPORT-E

#N00178-15-8430

SPAWAR-MAC-COMMS

#N65236-12-D-4133

SPAWAR-8a-NETWORKING (SAC)

#N65236-15-D-3009

GTMO Security Bid

W91WRZ-14-A-0017

GITM Printer IDIQ

SAQMMA15D0063

DoDEA DDESS Interactive Displays

#HEVAS6-14-D-0009

USUHS - Uniformed Services University

Health Sciences #HU0001-15-D-E094

USPTO - DOC50PAPT1500058

NSWC Telecom Cyber and Electronics BPAs

#N64267-15-A-0103, #N64267-15-A-0105

CAGE CODE: 3BGB4

DUNS: 878933845

Vendor Certifications

Dell and Polycom Federal Specializations, Server, Storage and RealPresence certifications, Cisco certifications including Advanced Routing & Switching, Advanced Security and Advanced Collaboration Architecture. IBM certifications for PureFlex, Power and Storage.

Primary NAICS: 541519

Other NAICS: 238210, 334111, 334112, 334118, 334210, 334290, 334310, 423410, 423420, 423430, 423610, 423620, 517110, 517210, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213