Performance References for Strategic Communications

Prepared 5/22/2015 for Seaport-E Webpage Requirements
Representing services performed in the last three (3) years: May 2012 – May 2015

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U.S. Air Force Air Mobility Command (AMC) HQ / Scott Air Force Base (AFB)

Contract Title: Video Teleconferencing (VTC) / Audio Visual (AV) System Maintenance and Repair

Period of Performance: January 2012 – June 2014

TO No.	Total Obligation	TO No.	Total Obligation
001	$89,551.80	008	$18,123.56
002	$396,012.77	009	$4,900.00
003	$62,829.60	010	$244,335.79
004	$95,913.97	011	$242,454.25
005	$7,550.00	012	$247,438.06
006	$5,070.00	013	$17,941.82
007	$49,050.24		

On the referenced TOs under this IDIQ contract for the Air Mobility Command (AMC), Strategic provided AV/VTC system maintenance and repair services to Scott Air Force Base (AFB). Strategic has been awarded 13 TOs (001 – 013) under this IDIQ. All TOs referenced are for AV/VTC system maintenance and repair services. This support included maintenance and warranty support of existing AV/VTC components for AMC locations, Preventive Maintenance Inspections (PMIs) and warranty support, and furnishing, installing, and testing equipment for existing AV/VTC systems. We provided maintenance, installation, and integration support to include products, equipment, parts, materials, labor, maintenance, and training needed to successfully maintain systems/equipment, replace defective components, recommend system upgrades, and provide training for new equipment at approved AMC locations. All equipment suggested by Strategic for replacement or upgrading solutions is approved and certified by Joint Interoperability Test Command (JITC).

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
- 20. Program Support

U.S. Air Force Research Laboratory (AFRL)

Contract Title	Date of Award
Switching Equipment	28 Sept 2013
Update Air Operations Center Equipment	25 Jan 2012
CISCO Blade Parts	24 Feb 2012
Fiber Optic Interconnectors	12 July 2012
Technical Upgrade Phase V Layer 2 B	27 April 2012
Switching Equipment	28 Sept 2013
Network Analysis Modules	10 May 2013

The AFRL has been a Strategic Communications customer since 2011. The AFRL utilizes Strategic's resources to procure COTS Information Technology Products and Services. Strategic has brought value to the AFRL relationship by extending aggressively priced quotes to their Contracting Officers. As a result, Strategic has been awarded AFRL Contracts totaling over $43 million.

In support of AFRL, Strategic has shipped 43,787 individual products since February 2012.
- Number of products shipped per year: 35,260 individual products
- Average number of products requiring individual configuration: 16,704
- Total DPAS rated orders processed since January 2012: 24

Seaport-E Functional Areas Related to this Reference
- 1. Research and Development Support
- 2. Engineering, System Engineering and Process Engineering Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support

U.S. Air Force Central Command (CENTCOM)

Contract Title: Cisco Network Optimization / Routing & Switching
Period of Performance: February 2012 – February 2015

This contract is a Firm Fixed Price (FFP) contract to provide CENTCOM with Cisco Optimization Routing and Switching support, including optimization services on the Tier 1 joint theater data network. Our Engineers provided Network Support Services including network and computer engineering research, design and testing; application of enterprise-wide best practice disciplines for planning, analysis, design, development, testing and implementation of information systems; systems engineering planning, performance management, capacity planning, testing and validation of information systems; integration, testing and evaluation of CENTCOM C2 Networks; development and documentation of integration and implementation strategies for major systems/application fielding; development, design and support of new systems/application distribution strategies; assistance performing security and vulnerability testing; and participation in Critical Design Reviews (CDRs) for major systems/application integration.

Strategic's Network Engineers provided Operational Management, Focused Engineering, and Network Optimization, including case management; major customer event notifications; network problem resolution; remote Software Change Events (number of software, hardware and configuration events combines); ongoing performance tuning status; operational analysis and critical issues reporting; operations trend analysis; performance analysis; and attending conference calls and regular meetings.

Strategic provided all of the following deliverables under this contract:
- Critical Bug Analysis Reports
- Software recommendation reports
- Root cause analysis reporting
- Software infrastructure analysis reports
- Software Referral Reports
- Software Security Alert
- Software Upgrade Strategy Reports

Seaport-E Functional Areas Related to this Reference
- 1. Research and Development Support
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 7. Reliability, Maintainability, and Availability (RM&A) Support
- 8. Human Factors, Performance, and Usability Engineering Support
- 9. System Safety Engineering Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support

- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 16. Logistics Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
- 20. Program Support
- 21. Functional and Administrative Support

U.S. Army Ireland Army Community Hospital (IACH) / Ft. Knox

Contract Title: Video Teleconferencing (VTC) Network Installation and Maintenance
Period of Performance: January 2012 – January 2017

Strategic provides Ireland Army Community Hospital (IACH) with Video Teleconference (VTC) networking equipment maintenance, engineering, installation, and integration support to successfully maintain systems and equipment, replace defective components, recommend system upgrades and provide training for new equipment. We provide Standard Maintenance Support 24 hours a day, 7 days a week, within a 4-hour response requirement and a 3 business day repair requirement. We provide Emergency Standard Maintenance Support 24 hours a day, 7 days a week, with a 1-hour response requirement with same day repair. We also provide semi-annual Preventive Maintenance Services. As part of our requirements for IACH we provide comprehensive network design, equipment, installation, programming and maintenance. System Design includes systems programming and software development, integration of COTS software and hardware systems from different OEMs equipment that includes Local Channel Access, Network Channel, Audio Dialing, and Information Sharing. Deliverables under this contract include updating the maintaining the Maintenance Equipment List, Preventive Maintenance Report and Monthly Progress Reports.

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 7. Reliability, Maintainability, and Availability (RM&A) Support
- 9. System Safety Engineering Support
- 10. Configuration Management (CM) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support

U.S. Army Ireland Army Community Hospital (IACH) / Ft. Knox

Contract Title: HALO Infant Identification/Tracking/Security System Maintenance
Period of Performance: September 2011 – August 2016

Strategic provides the Ireland Army Community Hospital (IACH) at Fort Knox with Security System maintenance and repairs and Infant Abduction System maintenance and repairs. Strategic performs both regularly scheduled equipment maintenance (quarterly) and on call emergency maintenance support which is available 24 hours a day/7 days a week. Strategic supplies all repair parts to maintain the security system and the infant security halo system in accordance with industry standards, including all parts for scheduled maintenance and unscheduled repairs. We track serial numbers for all removed and installed system components and provide the tracking information to the COR prior to actual removal or installation.

Maintenance of the systems includes all of the following tasks:
- Cameras (Semiannually or as needed): Clean camera lens and dome, inspect camera for serviceability and full range of mobility.
- Digital Video Recorders (DVR) and Monitors (Semiannually or as needed): Clean DVR recorder heads. Clean equipment enclosures and vacuum rear panels and fan enclosures. Ensure the recorder and monitor are fully functional.
- Infant Tracking System (Quarterly or as needed): Perform full diagnostic check.
- Infant Tracking System (Semiannually or as needed): Inspect and service all system components including magnetic locks, cables, and associated components.

Strategic performs unscheduled maintenance within the following emergency response times:
- Threat level Alpha, Bravo, Charlie: eight (8) hours
- Threat level Delta: four (4) hours

Strategic treats any breakdown of the Infant Identification/Tracking/Security System as an emergency. Strategic provides a telephonic response for these service calls within one hour, and onsite response within two hours of failure notification.

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 7. Reliability, Maintainability, and Availability (RM&A) Support
- 8. Human Factors, Performance, and Usability Engineering Support
- 9. System Safety Engineering Support
- 10. Configuration Management (CM) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support

U.S. Army Accessions Command (USAAC)

Contract Title: Office Interconnect Support
Period of Performance: March 2011 – September 2014

Strategic provided telecommunications support services for 700 Army and Navy Recruiting Stations throughout the US. In an effort to reduce costs, the Army and Navy contracted with Strategic to combine the telecommunications links between the Army and Navy recruiting stations, which were previously standalone. Strategic provided connectivity from Army to Navy recruiting station via Cisco routers and VPN devices, ran CAT5e cabling, verified IP address and communications link. Then worked with Navy Network Operations Centers to change communication scripts and verified operations at both the Network Operations Center and individual recruiting stations.

Strategic technician onsite responsibilities included the following:
- Determination of current Army and Navy site configuration
- Install CAT5e cable
- Connect to local laptop or PC and reconfigure IP utility
- Verify connectivity
- Contact Network Operations Center and assist with script changes, verify IP address and connectivity
- Train Army and Navy personnel on changes

Strategic was also responsible for providing the USAAC with a toll free service desk, and we generated all trouble tickets for USAAC utilizing our CSAT platform.

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
- 20. Program Support

U.S. Marine Corps Technology Services Organization (TSO)

Contract Title: Custom Communications System
Period of Performance: January 2008 – June 2014

Strategic provided a custom communications system between two locations for the United States Marine Corps (USMC). The USMC TSO branch located at 1500 East Bannister Road, Kansas City, MO moved half of the division to 135 N. Pennsylvania Street, Indianapolis, IN 46204. The USMC required a seamless solution for communication between the two locations and needed the solution deployed within six months to meet their site relocation deadline. The Marines also requested we roll out their desired solution on a staggered basis in order to accommodate the ongoing construction. We were able to accomplish this for the customer by staging the equipment in our warehouse and sending out new shipments on a biweekly basis.

The USMC had an OC3 circuit between the Indianapolis and Kansas City sites. Strategic was tasked with providing a solution to traverse all firewalls for efficient communication between Kansas City and Indianapolis. We utilized H.323 and SIP protocol to accomplish seamless communication across firewalls. Strategic provided in depth testing from one LAN over the WAN to the other LAN, to ensure all packets made it to the destination in full and in a reasonable amount of time.

Strategic also provided 24 hours of training at each location, split between three (3) days per site. We created and provided customer user manuals for smart boards, Video Teleconferencing (VTC) carts, and two main VTC rooms. Strategic provided instruction for operation, sharing information across the network, calibrating, and troubleshooting common minor issues. Before training was complete, Strategic ensured all end users had a full understanding of how to use all the solutions implemented. After the communication systems were successfully deployed and integrated into the infrastructure, Strategic provided ongoing maintenance and repair support via our Help Desk.

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 7. Reliability, Maintainability, and Availability (RM&A) Support
- 9. System Safety Engineering Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
- 20. Program Support

U.S. Marine Corps Technology Services Organization (TSO)

Contract Title: Data Center Installation
Period of Performance:

> Installation: July 2010 – September 2010
> Five Years Maintenance Support: September 2010 – September 2015

Strategic provided the USMC TSO with products, engineering, installation, security and testing for an operational turn-key data center power and cooling infrastructure including a modular scalable Uninterruptible Power Supply (UPS), server racks, water-cooled InRow cooling with Hot Aisle Containment. This resulted in a turnkey data center design and installation meeting all USMC requirements and provided the capability for successful future growth.

Strategic completed the following specific tasks associated with the Data Center Integration and Installation contract. For the Data Center, we installed Symmetra PX UPS, battery and power distribution unit, 480V feed into UPS, and nine server racks per designed room layout. For the Cooling System, we installed six water-cooled APC InRow RD Cooling units, a 75kVA transformer feed for cooling units, and an output electrical panel. We tested all equipment for complete operation and trained technical personnel on the system operation. Power Protection included installation of a surge protection device on 480V service for UPS input circuit and feed to dedicated cooling system and installation of surge protectors on two 208V distribution panels feeding floors below the Data Center.

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 7. Reliability, Maintainability, and Availability (RM&A) Support
- 9. System Safety Engineering Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
- 20. Program Support

U.S. Navy Space and Naval Warfare (SPAWAR) Systems Center Atlantic (SSC-LANT)

Contract Title: COTS Communication Technology Products IDIQ
Period of Performance: March 2012 – February 2017

Strategic was awarded this contract as an Unrestricted IDIQ Contract for network and communications equipment, data center build out products, including rack enclosures, cooling equipment, patch panels and accessories, support, warranty, shipping and travel. The equipment requested on this contract is comprised of a mix of COTS, Ruggedized, Customized, or Integrated equipment shipped CONUS and OCONUS. We have purchased equipment for this contract from OEMs such as TE Connectivity (cabinets, cable racks, patch panels and wire management), Panduit (racks, wire management, cable, connectors and grounding systems), APC (racks, cabinets, cooling and power systems), Middle Atlantic (cabinets, racks, power systems, fans and cooling) and Great Lakes (cabinets and cases).

In support of this IDIQ, Strategic has shipped more than 241,000 products since 2012, representing more than 68,000 individual products per year and over $77 million in products. This high volume of orders is demonstrative of our capability to support the USPTO with high volume order shipping, as needed. These orders came from various offices and locations, including OCONUS and end users, such as SSC-LANT's St Julien's Creek location in Portsmouth, Virginia. Strategic has shipped orders to a number of SPAWAR locations, including OCONUS locations such as Bahrain, Japan, Germany, and Italy. Each DO under this IDIQ specifies the equipment, system and supply requirements, brand name requirements, and minimum delivery schedule for items ordered.

- Number of products shipped since 2012: 241,359
- Average number of products requiring individual configuration: 2,127
- Total DPAS rated orders: 60

Strategic has achieved a 100% success rate shipping product and services to meet the delivery dates indicated on SPAWAR Delivery Orders and Modifications.

Strategic has been awarded the highest value of Delivery Orders on this contract, valuing over $90 million.

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 17. Supply and Provisioning Support

U.S. Navy Space and Naval Warfare (SPAWAR) Systems Center Atlantic (SSC-LANT)

Contract Title: PBX, Routers and Switches IDIQ
Period of Performance: May 2009 – January 2015

<u>Description of Work Performed:</u> Strategic provided switches, routers, Private Branch Exchange (PBX) equipment, support, warranty, shipping and travel. The Information Technology (IT) and PBX equipment requested on this contract is comprised of a combination of COTS, Ruggedized, Customized, or integrated equipment shipped CONUS and OCONUS.

In support of this IDIQ, Strategic has shipped more than 426,000 products since 2011, representing more than 138,000 individual products per year across more than 500 Delivery Orders. These Delivery Orders account for a combined value of more than $100 million. This high volume of orders is demonstrative of our capability to support high volume order shipping as needed. These orders came from various offices and locations, including OCONUS and end users, such as the United States Navy Marcent Bahrain location in Manama, Bahrain.

- Number of products shipped per year: 138,092 individual products
- Number of products shipped since 2011: 426,276
- Average number of products requiring individual configuration: 31,054
- Number of single orders that require shipment to multiple locations: 43
- Total DPAS rated orders processed since January 2011: 223

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 17. Supply and Provisioning Support

U.S. Navy Naval Warfare Development Command (NWDC)

Contract Title: Audio Visual (AV) Maintenance
Period of Performance: September 2011 – September 2015

Strategic provides semi-annual maintenance services for Audio Visual (AV) and video-teleconference (VTC) equipment for the U.S. Naval Warfare Development Command (NWDC) in Norfolk, VA.

The Video Teleconferencing (VTC) and Video Information Exchange System (VIXS) missions provide the capability for users to conduct real time face-to-face video conferences, both secure and non-secure, and exchange of data with personnel from either point-to-point or multiple sites and locations, without the cost and time loss typically associated with all users traveling for a physical meeting to one geographic location. These users may be located at hub or client sites that are at shore facilities and aboard ships.

The semi-annual preventive maintenance scheduled and repair services include:
- Connectivity: Conduct fault isolation and interoperation with other components within the system
- Calibration: Check the quality of original components, daily operating temperatures, movement and user-made adjustments
- Provide hardware maintenance services to the audio/video/ VTC equipment and restore systems to full operational condition in accordance with OEM specifications
- No charge technical support for printing issues
- Provide expedited replacement of all covered, failed hardware components. If the engineer determines that there is a hardware component failure or if there is an obvious malfunction, a replacement component is dispatched on the same day and delivered within two (2) business days after ordering
- Network and Peripheral Assistance and Escalation Support –Preventive Maintenance & Quote Repair of Labor & Material within four (4) hours of call during office hours (Monday thru Friday 07:00am – 4:30pm) except Holidays. Provide an escalated level of technical support that provides access to higher-level engineering expertise for resolution to more complex technical problems if required, at no additional cost to the Government
- Unlimited Software Protection –Preventive Maintenance & Connectivity Service provides a software protection package, which includes updates, release notes, Software Patches, and feature information relating to all Multipoint Video, Audio, Visual, and Control Subsystems based on Manufacturers Release, with the exception of Third Party Software
- Unlimited Technical Telephone Support – Preventive Maintenance & Quote Repair of Labor & Material within four (4) hours of call during office hours (Monday thru Friday 07:00am – 4:30pm) except Holidays. Provide unlimited technical telephone support that provides access to OEM, or manufacturer trained technicians for resolution to technical problems.
- Unlimited Electronic Support – Provide unlimited access to any electronic support that is offered from OEM.

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
- 20. Program Support

U.S. Patent and Trademark Office (USPTO)

Contract Title: Technology Equipment IDIQ
Period of Performance: July 2012 – June 2015

Strategic currently provides information technology equipment as one of the vendors on this IDIQ contract for the USPTO. The referenced contract is the incumbent contract for this solicitation. The technology equipment procured under this IDIQ includes a wide array of computer hardware and software products to include computer hardware, software and licenses, and hardware/software maintenance that are similar to those found under Schedule 70 – General Purpose Commercial Information Technology Equipment, Software, and Services.

In support of this contract, Strategic shipped a multitude of individual products to support the USPTO's technology equipment needs. Strategic leverages strong relationships with trusted OEMs to provide equipment, accessories (including software/hardware licensing, software/hardware maintenance, and warranties) and associated documentation for products. The depth of Strategic's selection of trusted OEMs allows Strategic to find the best products at the lowest cost. Strategic ensures all items conform to product validation, security, identification and tracking requirements. Strategic offers flexible delivery options that best match requirements and ensure reliable on-time delivery. Strategic ensures all associated documentation relative to any item of equipment purchased is included upon delivery to the customer's location.

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 17. Supply and Provisioning Support

Defense Information Systems Agency (DISA) Defense Information Technology Contracting Organization (DITCO)

Contract Title: DoD Teleport System Cisco IP Convergence Refresh
Period of Performance: September 2014 – Current

This DISA Defense Information Technology Contracting Organization (DITCO) contract was awarded to Strategic to provide a modification of the existing Teleport architecture to refresh Cisco 7609 IP Convergence Routers that are reaching End-Of-Life (EOL) and End-Of-Service (EOS). This requirement is to procure specific, brand name hardware equipment, software, and maintenance, from CISCO systems that will enable the Teleport systems deployed worldwide to be tech refreshed to support increasing customer capacity and to match the Teleport baseline. The Teleport Operational Requirements Document (ORD) specifies warfighters must be able to use the same equipment to connect missions at any Teleport. Therefore, any new Teleport site must match what is already fielded.

Under this contract, we provide brand name Cisco hardware and software required to support PE-COMMS Teleport's Satellite Communications (SATCOM) systems in Ft. Buckner, Wahiawa, Camp Roberts, Northwest, Landstuhl, Lago, Ramstein, Joint SATCOM Engineering Center (JSEC) Baseline and Engineering suites. The Cisco hardware is compatible with existing Cisco equipment currently installed in the Teleport system at the DoD Gateways. The Cisco ASR1013 delivers highly secure data, voice, video, and application services that allow DISA users' voice and data services over Ethernet over IP (EoIP).

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 9. System Safety Engineering Support
- 10. Configuration Management (CM) Support
- 11. Quality Assurance (QA) Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
- 20. Program Support

Department of Defense Education Activity (DODEA) Domestic Dependent Elementary and Secondary Schools (DDESS)

Contract Title: Interactive Display IDIQ
Period of Performance: June 2014 – June 2019

Strategic provides the DDESS with the latest and most updated interactive display equipment in order to correspond with the 21st Century learning educational program within the DoDEA-DDESS schools. We deliver and install existing schools/administrative buildings with updated interactive displays and replace existing Interactive White Boards materials/equipment as they fail or become too expensive to maintain in existing schools and administrative buildings.

Strategic provides all labor, equipment, materials, tools, quality control, supervision, shipping and transportation to provide equipment, installation, and overall set-up requirements specified in the Delivery Order. Strategic coordinates the delivery/installation schedule with the COR, based on availability of the product, within five (5) calendar days of receipt of Delivery Order (DO). Our on-site engineers unload and deliver the equipment inside the school to the designated space provided by the Point of Contact (POC) unless the delivery order specifies otherwise. Strategic engineers assemble, install, test and register all equipment upon completion of the installation.

Strategic maintains partnerships with a multitude of Interactive Display Manufacturers and Distributors. These partnerships include but are not limited to; SMART Technologies Promethean, Epson, and Infocus. Our relationships with these partners enable Strategic to offer a depth and breadth of products to the DDESS end user. For example, Strategic is certified to resell SMART's educational and business product line. Our partnership with SMART enables Strategic to provide a single-vendor solution for all Interactive Display products requested by the end user. In addition, our partnership with Epson allows Strategic to offer a selection of Epson's interactive ultra-short-throw projectors. These projectors enable interactivity between portable collaboration device such as tablets and slates when combined with SMART's educational software.

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 17. Supply and Provisioning Support

Montgomery County Government (MCG) Department of Technology Services

Contract Title: Information Technology (IT) Commodities
Period of Performance: June 2014 – June 2019

Strategic provides Montgomery County Government (MCG) with a wide variety of the latest and most updated IT commodities including hardware, software, software licenses and software maintenance. The County may also purchase services associated with the IT commodities purchased, including installation, training, and maintenance plans and services offered at fixed fee prices. Software includes COTS software products, installation, training and maintenance. IT hardware includes specialized servers, custom desktop computers, custom laptops, ruggedized laptops, monitors, printers, plotters, scanners, hard drives and arrays, network equipment, telecommunications equipment, cable TV equipment, computer memory & replacement parts, and extended warranty services.

Strategic provides all labor, equipment, materials, tools, quality control, supervision, shipping and transportation to provide equipment, installation, and overall set-up requirements specified in the Delivery Order. Strategic coordinates the delivery/installation schedule with the COR, based on availability of the product, within thirty (30) calendar days of receipt of Delivery Order (DO). Our on-site engineers unload and deliver the equipment to the designated location provided by the Point of Contact (POC) unless the delivery order specifies otherwise. Strategic engineers assemble, install, test and register all equipment upon completion of the installation.

Strategic maintains partnerships with a multitude of IT Commodity Manufacturers and Distributors. These partnerships include but are not limited to; Panasonic, Hewlett Packard, Fujitsu, Cisco, Aruba, Adobe, Oracle and more. Our relationships with these partners enable Strategic to offer a depth and breadth of products to the MCG end user. For example, Strategic is certified to resell Cisco networking product line. Our partnership with Cisco enables Strategic to provide a single-vendor solution for all networking products requested by the end user. In addition, our partnership with HP allows Strategic to offer a selection of HP's LaserJet and Enterprise level printing solutions.

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 17. Supply and Provisioning Support

North Carolina State University (NCSU)

Contract Title: Audio Visual (AV) / Multimedia Convenience Contract
Period of Performance: June 2014 – May 2019

Strategic provides NCSU with the latest and most updated Multimedia equi0pment such as video conferencing, document cameras, cables, projectors, screens, LCD panels, direct view displays, amplifiers, speakers, sound processing equipment, broadcast systems, lighting systems, interactive white boards, overlays, sympodiums, lecterns and more. We deliver and provide installation estimates for multimedia equipment to replace existing systems as they fail or become too expensive to maintain.

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
- 17. Supply and Provisioning Support

Lexington Christian Academy

Contract Title: Cisco Telephone System Installation
Period of Performance:
 Installation: June 2014 – July 2014
 Warranty Support Period: July 2014 – July 2015

Lexington Christian Academy in Lexington, Kentucky was interested in a centrally managed phone system for their two campus, Rose Campus and Tate's Creek Campus. Strategic designed and installed a Cisco Business 6000 Edition phone system that included Unified communication Manger, Unity Connection (Voicemail), Prime collaboration (managing and management), paging server, and dual power supplies. The secondary site was connected via a Cisco 2921 Gateway – Strategic technicians connected the existing PRI to the new Cisco 2921 gateway. Strategic connected their existing paging system into the phone system, allowing centralized management. Strategic Communications provided hands-on training on the use of the new phones prior to the system going live. Strategic setup one class to train all IT and Admin users, each user was given a Quick Reference Guide for future use. Strategic's installers provided system administration documents and O&M manuals (via PDF).

Seaport-E Functional Areas Related to this Reference

- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 10. Configuration Management (CM) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 20. Program Support

Amazon / Zappos

Contract Title: Audio Visual (AV) Installation
Period of Performance: August 2012 – October 2012

Strategic Communications designed and installed an Audio Visual (AV) system for Amazon's Fulfillment Center in Shepherdsville, Kentucky. The system consists of two 120"x192" fixed framed screens suspended from the 29' ceiling. We provide expertise in sound system components, mixer systems, speaker systems, microphone system and surround sound. Two loud speakers are suspended on either side of the screens, allowing ample sound to reach the 1000+ audience. A stage that spans the distance between the screens houses the rack, cables for source connectivity, and two sets of microphones-wired and wireless.

Strategic Communications also designed and installed an Audio Visual system for surveillance of Zappos In/Out Operations Center. Inbound is referred to the left side of the room which handles all the inbound processing for the facility. Outbound refers to the right side of the room which handles all the outbound processing for the facility. The System consists of a 4x2 video wall made up of eight 55" Televisions and two projector screen located to the left and right side of the video wall. Each side has a PC with a quad video card that provides content to the monitors. The inbound side has a matrix to allow the inbound PC outputs to display on any of the inbound monitors. The outbound has the same functions but have a separate PC for all of outbound monitors. A control desk manages the content to the monitors via IR remote.

Seaport-E Functional Areas Related to this Reference
- 2. Engineering, System Engineering and Process Engineering Support
- 5. System Design Documentation and Technical Data Support
- 6. Software Engineering, Development, Programming, and Network Support
- 10. Configuration Management (CM) Support
- 13. Inactivation and Disposal Support
- 14. Interoperability, Test and Evaluation, Trials Support
- 17. Supply and Provisioning Support
- 18. Training Support
- 20. Program Support