

Toll Free: 877-379-3470



STRATEGIC COMMUNICATIONS
VOICE, DATA & VIDEO SOLUTIONS
"NO LIMITS, NO BOUNDARIES"

Acquisition Procurement Vehicle For Audio/Visual Simulation and Support Services

The AV/SIM MATOC is an IDIQ contract available to **Any Federal Agency** to procure and acquire Audio/Visual and multi-media simulation (AV/SIM) solutions.

- **Support Infrastructure**
- **Deliverables (Supplies)**
- **Systems Integration**
- **Design and Installation/Removal**
- **A/V Equipment and Rental**
- **Technical Support and Training**
- **Maintenance and Warranty**
- **Training**

Contract Number: #HU0001-15-D-E094

Contract Ceiling: \$51,000,000

Minimum Order: \$500.00

Contract Length: May 2015 to May 2020 (5 years)

Cage Code: 3BGB4

**Women Owned Small Business, MBE, WBE and 8(a) JV/
EDWOSB/SDB**

** This contract satisfies Full and Open Competition requirements outlined in FAR Subpart 6.1. There are more than 3 Contractors listed under this IDIQ contract.*

Procurement for non-USU agencies

To initiate a procurement under the AV/SIM MATOC, Strategic Communications will assist Contracting Officers in preparation for task order proposals (TOP). The following information is necessary:

- **Description of supplies requested**
- **Description of work to be concluded including equipment necessary**
- **A copy of a funded requisition or statement from budget office proclaiming funding is available**
- **Evaluation criteria**
- **Independent cost estimate can be provided by Strategic Communications**
- **Instructions to offerors**
- **State whether single or multiple award**
- **Type of pricing requested (FFP, T&M, LH)**
- **Delivery Instructions**
- **Specify clearances/approvals if required by agency**

Procurement for non-USU agencies (continued)

1. Agency's Contract Specialist or a Contracting Officer (CO) sends Request For Information (RFI) or Market Research Request to Strategic Communications.
2. Strategic will submit any questions or clarifications and proposals to the Agency's POC.
3. Strategic will assist the Agency's CO in preparing a Request for Task Order Proposal (RFTOP). Strategic will provide contact information related to the contract specialist name, email address and phone number for AV/SIM.
4. The task order, at a minimum, must include all information outlined in [FAR 16.505\(a\)\(7\)](#).
5. Agency's Contracting Officer will submit RFTOP to AV/SIM Contract Specialist.
6. AV/SIM acquisition vehicle Contract Specialist will provide Agency's CO a Task Order Number.
7. Agency's CO will input the Task Order and Contract Number provided by AV/SIM on the contract.
8. Agency's CO will submit a copy of the signed Task Order and Rationale for selection to AV/SIM Contract Specialist for coordination. A CO from USU will review the documents and co-sign the task order.
9. If a modification is needed, a request for modification will be forwarded to the AV/SIM Contract Specialist and follow the guidance above.
10. The award is sent to the prime contractor from the AVSIM Contract Specialist.

Benefits to your agency utilizing the USU AV/SIM MATOC

Federal agencies benefit when procuring Audio/Visual solutions through the USU AV/SIM MATOC. These benefits include:

- **Vetted contractors with proven past performance**
- **Satisfies Full and Open Competition Requirements**
- **No administrative fees**
- **Streamlined procurement and delivery of A/V solutions**
- **Guaranteed training and technical support**
- **Guaranteed Commercial Warranty**

For more information please contact:

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Product Lines

The A/V Simulation and Support Services contract provides federal customers a wide array of audio/visual solution choices. Below are examples of the breadth and depth of the solutions offered through the contract. Note this contract is not limited to the solutions listed below.

- ACL Computers and Software
- Acnodes
- AdTran
- Advanced Document Kiosk
- Allied Telesis
- Amazon
- American Polywater Corp.
- Amphenol
- APC
- Apple
- Appneta
- Armored Shield Technologies
- Aruba Networks
- Avizia
- Barco
- Blackbox
- Bluecoat
- BlueSky Mast
- Bluestar
- Bogen Communications
- Bose Corp.
- Brady Corp.
- Brocade
- C2G
- Calero
- Canon
- Cases 2 Go
- Check Point
- Chief Manufacturer
- Ci Computer Instruments
- Ciena
- Circa
- Cisco
- CIS-Secure
- ClearOne
- Commscope
- CommVault
- Computer Lab
- Contex
- Cornet Technologies
- Cradlepoint
- Crestron
- CrossMatch/Digital Persona
- Crystal Group
- Cummins
- Curtis-Wright
- CyberGlove Systems
- Da-lite
- Datel
- Dell
- Dialogic, Inc.
- Digital Receiver Technology
- Draper, Inc.
- DTECH labs
- DuVoice
- DVS Analytics
- Dynalec Corp
- Eaton
- Eizo
- ELO
- EMC
- Emerson Network Power
- Enovate Laptop MedCart
- Episode Speakers
- Epson
- Extreme
- Extron Electronics
- F5 Networks
- FEI-Zyfer
- Fluke Networks
- Fujitsu
- GATR Technologies
- Gefen Inc.
- General Cable
- General Digital
- Getac
- Great Lakes Case & Cabinet
- Harris Copr, GCS
- Hewlett Packard
- High 5 Software
- Hitachi America Ltd

Product Lines (Continued)

- Honeywell
- IBM
- Infoblox
- Intratec
- IOGear
- ITW Linx
- Jabra
- Juniper
- Jupiter
- KBZ
- Kingston Technology Comp.
- Klas Telecom
- L-3 Communications
- Lenovo
- Lexmark
- LG Electronics
- Lifeproof
- Makerbot
- McAfee
- Medweb
- Meru Networks
- Metropolis
- Microsemi
- Microsoft
- Middle Atlantic Products
- Mitel
- Molex
- Motorola/Lenovo
- Motorola/Zebra Technologies
- MultiTech Systems
- NCR
- NCS Technologies, Inc.
- NEC (Display Solutions)
- NetApp
- Novell
- Optical Cable Corp
- Oracle
- Pecstar
- Panasonic
- Panduit
- Paragon
- PCTEL Connected Solutions
- Peerless-AV
- Pioneer
- Planar
- Plantronics
- Polycom
- Premiere Mounts
- Procom
- Profoto/Midwest Photo
- Quantum
- Raitan
- Redcom
- Riverbed (Steelhead)
- Rockwell Collins
- Ruckus
- Samsung
- ScanSource
- SCI Technology
- Shure Microphone
- SMART Technologies
- SnapAV
- Sonus
- Sony (through IM)
- Soonr
- Spectralink
- SunBrite
- Sylvania Lighting
- Symantec
- Symmetricom—Base Eight Inc.
- TAA Products
- TE Connectivity
- Tibco
- Trend Micro Incorp
- Tripp Lite
- Trisys
- Valcom
- Viawest
- Video Furniture International
- Vmware
- Weltron
- Wiremaid
- Xerox

Engineering/Labor Rates

Position	Level of Expe-	Year I	Year II	Year III	Year IV	Year V
		Bill Rate	Bill Rate	Bill Rate	Bill Rate	Bill Rate
Systems Engineer	SE1	72.65	74.83	77.07	79.39	81.77
Systems Engineer	SE2	60.51	60.51	60.51	60.51	60.51
Program/Project Manager	PM1	88.67	91.33	94.07	96.89	99.80
Program/Project Manager	PM2	72.65	74.83	77.07	79.39	81.77
Mechanical Design Engineer	MDE1	90.10	92.80	95.59	98.45	101.41
Mechanical Design Engineer	MDE2	74.17	76.40	78.69	81.05	83.48
Systems Design Engineer	SDE1	88.46	91.11	93.85	96.66	99.56
Systems Design Engineer	SDE2	72.74	74.92	77.17	79.48	81.87
Service Maintenance and Re-	RE1	66.59	68.59	70.65	72.76	74.95
Service Maintenance and Re-	RE2	54.44	56.07	57.76	59.49	61.27
On-Site Standard Maintenance	TECH2	51.40	52.94	54.53	56.17	57.85
On-Site Standard Maintenance	TECH3	42.28	43.55	44.85	46.20	47.59
In-Shop Maintenance and Re- pairs	TECH3	42.28	43.55	44.85	46.20	47.59
Network Engineer	NE1	81.52	83.97	86.48	89.08	91.75
Network Engineer	NE2	69.62	71.71	73.86	76.08	78.36
Design Engineer	SDE1	88.46	91.11	93.85	96.66	99.56
Design Engineer	SDE2	72.74	74.92	77.17	79.48	81.87
Programmer	PRG1	88.67	91.33	94.07	96.89	99.80
Programmer	PRG2	72.65	74.83	77.07	79.39	81.77
Training	TRN1	69.62	71.71	73.86	76.08	78.36
Applications Developer	DEV1	90.10	92.80	95.59	98.45	101.41
Applications Developer	DEV2	74.17	76.40	78.69	81.05	83.48
Modeling and Simulation Spe-	SIM1	81.75	84.20	86.73	89.33	92.01
Modeling and Simulation Spe-	SIM2	66.59	68.59	70.65	72.76	74.95

**Offerors may include additional services, which are not identified above, in response to a Request for Task Order Proposal (RFTOP).*