

DIR-TSO-4232

Appendix C- Pricing Index Strategic Communications, LLC.

Infrastructure as a Service		DIR Discount % off MSRP
Brand	Service Description	
Amazon Web Services (AWS)	IaaS Cloud Services	1.00%
Amazon Web Services (AWS)	IaaS GovCloud Services	1.00%
Equinix	IaaS Cloud Services	1.00%
Microsoft	IaaS Cloud Services	1.00%
Oracle	IaaS Cloud Services	1.00%
Red Hat	IaaS Cloud Services	1.00%
Platform as a Service		DIR Discount % off MSRP
Brand	Service Description	
Amazon Web Services (AWS)	PaaS Cloud Services	1.00%
Amazon Web Services (AWS)	PaaS GovCloud Services	1.00%
Microsoft	PaaS Cloud Services	1.00%
Oracle	PaaS Cloud Services	1.00%
Red Hat	PaaS Cloud Services	1.00%
Miscellaneous as a Service		DIR Discount % off MSRP
Brand	Service Description	
Amazon Web Services (AWS)	MaaS Cloud Services	1.00%
Amazon Web Services (AWS)	MaaS GovCloud Services	1.00%
Amazon Web Services (AWS)	Collaboration	1.00%
Amazon Web Services (AWS)	Data Analytics	1.00%
Amazon Web Services (AWS)	Data Management	1.00%
Amazon Web Services (AWS)	Development, Testing and Deployment	1.00%
Amazon Web Services (AWS)	Managed Desktop Services	1.00%
Amazon Web Services (AWS)	Monitoring	1.00%
Amazon Web Services (AWS)	Multimedia	1.00%
Amazon Web Services (AWS)	Security - Compliance Management	1.00%
Amazon Web Services (AWS)	Workflow and Electronic Signature	1.00%
Cloud Broker Services		DIR Discount % off MSRP
Brand	Service Description	

Strategic Communications, LLC.	Cloud Broker Services - Per hour rate for consultation, proof of concept, broker and migration assistance. Example of Cloud Broker Services include: Cloud Development and Architecture Consulting Network Auditing & Engineering Consulting Cloud Security Consulting Hybrid Cloud Migration Consulting GIS Migration Consulting Managed Backup Design Consulting Microsoft Sharepoint on AWS Consulting Managed Cloud Operations Consulting Machine Learning Consulting Application Migration Consulting App/Dev Consultation VMware on AWS Consulting Compute & Storage Consulting Relational Database Service (RDS) Consulting Virtual Desktop Consulting	20%
Related Services Description		DIR Discount % off MSRP
Strategic Communications, LLC.	Program Manager – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Program Manager – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Program Manager – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Project Manager - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Project Manager - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Project Manager - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Cloud Architect (Hourly Rate)	20%
Strategic Communications, LLC.	Business Analyst -- Functional (Hourly Rate)	20%
Strategic Communications, LLC.	Business Analyst -- Technical (Hourly Rate)	20%
Strategic Communications, LLC.	Project Administrator (Hourly Rate)	20%
Strategic Communications, LLC.	Project Administrator - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Quality Assurance Manager– Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Quality Assurance Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Quality Assurance Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Chief Enterprise Architect (Hourly Rate)	20%
Strategic Communications, LLC.	Lead Enterprise Architect (Hourly Rate)	20%
Strategic Communications, LLC.	Senior IT Systems Solution Architect (Hourly Rate)	20%
Strategic Communications, LLC.	Client/Server Network Architect (Hourly Rate)	20%
Strategic Communications, LLC.	Software Architect (Hourly Rate)	20%
Strategic Communications, LLC.	Systems Engineer - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Systems Engineer - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Systems Engineer - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Network Engineer – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Network Engineer – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Network Engineer – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Managed System Engineer - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Managed Systems Engineer - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Managed Systems Engineer - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Applications Systems Analyst – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Applications Systems Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Applications Systems Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Software Engineer – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Software Engineer – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Software Engineer – Associate (Hourly Rate)	20%

Strategic Communications, LLC.	Applications Programmer – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Applications Programmer – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Applications Programmer – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	IT Certified Professional – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	IT Certified Professional –Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	IT Certified Professional – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Seat Management Administrator. (Hourly Rate)	20%
Strategic Communications, LLC.	Configuration Management (CM) Specialist - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Configuration Management (CM) Specialist - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Configuration Management (CM) Specialist - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Information Assurance Engineer - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Information Assurance Engineer - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Information Assurance Engineer - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Information Systems Auditor – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Information Systems Auditor – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Information Systems Auditor – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Data Security Analyst – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Data Security Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Data Security Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Disaster Recovery/COOP/Contingency Administrator (Hourly Rate)	20%
Strategic Communications, LLC.	Information Security Specialist - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Information Security Specialist - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Information Security Specialist - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	IA Policy and Compliance Certified Professional – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	IA Policy and Compliance Certified Professional – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	IA Policy and Compliance Certified Professional – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Operations Research Analyst – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Operations Research Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Operations Research Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Operations Malware Analyst – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Operations Malware Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Operations Malware Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Watch Operations Certified Analyst – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Watch Operations Certified Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Cyber Watch Operations Certified Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Cloud Administrator – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Cloud Administrator – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Cloud Administrator -Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Database Administrator (Hourly Rate)	20%
Strategic Communications, LLC.	Database Analyst/Programmer – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Database Analyst/Programmer – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Database Analyst/Programmer – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Advanced Database Analyst/Programmer - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Advanced Database Analyst/Programmer - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Advanced Database Analyst/Programmer – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Data Warehousing Project Manager (Hourly Rate)	20%
Strategic Communications, LLC.	Data Architect (Hourly Rate)	20%
Strategic Communications, LLC.	Data Warehouse Analyst (Hourly Rate)	20%
Strategic Communications, LLC.	Data Warehousing Programmer (Hourly Rate)	20%
Strategic Communications, LLC.	Data Warehousing Administrator (Hourly Rate)	20%
Strategic Communications, LLC.	Help Desk Coordinator (Hourly Rate)	20%
Strategic Communications, LLC.	Help Desk Support Service Specialist – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Help Desk Support Service Specialist – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Help Desk Support Service Specialist – Associate (Hourly Rate)	20%

Strategic Communications, LLC.	Web Project Manager (Hourly Rate)	20%
Strategic Communications, LLC.	Web Designer - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Web Designer - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Web Designer - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Web Software Developer - Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Web Software Developer - Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Web Software Developer - Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Web Technical Administrator (Hourly Rate)	20%
Strategic Communications, LLC.	Web Content Administrator (Hourly Rate)	20%
Strategic Communications, LLC.	ERP Business Analyst – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	ERP Business Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	ERP Business Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Business Systems Analyst – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Business Systems Analyst – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Business Systems Analyst – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Information Systems Training Manager (Hourly Rate)	20%
Strategic Communications, LLC.	Information Systems Training Specialist – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Information Systems Training Specialist – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Information Systems Training Specialist – Associate (Hourly Rate)	20%
Strategic Communications, LLC.	Instructor Technical Training – Senior (Hourly Rate)	20%
Strategic Communications, LLC.	Instructor Technical Training – Intermediate (Hourly Rate)	20%
Strategic Communications, LLC.	Instructor Technical Training – Associate (Hourly Rate)	20%
<p>NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and MSRP after the DIR Discount % off MSRP is applied.</p>		