Core Competencies

**Strategic Communications** is classified as a Women Owned Small Business (WOSB), MBE, WBE and 8(a) JV/EDWOSB/SDB. The company assists The United States Air Force in their mission by developing and implementing technology solutions to optimize their current foundation.

- Audio/Video Design and Implementation
- Cyber Security (Layer 1—7)
- Network Engineering (Routing/Switching/Wireless)
- VoIP Phone Systems (Unified Communications/Presence/Video)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)

Differentiators

- 25 years of experience in successfully deploying IT, A/V & Cyber Security Solutions substantiated by CPARS Rating
- 24/7 Emergency Help Desk
- Cisco Gold Partner
- Accessibility to procure over 400,000+ IT products
- Strategic partnerships with over 300 OEM And Distribution companies
- Experienced in delivering over 60,000 Service Orders through 2016
- Delivered over $328 million in IT Solutions, Warranties, Licensing, Maintenance and Equipment over the last five years
- Unlimited credit lines with select Distributors and OEMs

Past Performance

**United States Central Command (USCENTCOM) - MacDill AFB, FL:** Strategic Communications provided Network Support Services that included security/vulnerability testing, network optimization, network performance analysis, critical issues reporting and developing a Theatre Strategy to optimize Cisco Core services.

**United States Air Mobility Command (AMC) – Scott AFB, IL:** Strategic Communications provided AV/VTC system maintenance and repair services. This support included maintenance and warranty support of existing AV/VTC components for AMC locations, Preventive Maintenance Inspections (PMIs) and warranty support, and furnishing, installing, and testing equipment for existing AV/VTC systems.

**Air Force Research Laboratory (AFRL):** Strategic Communications leveraged strong relationships with trusted Original Equipment Manufacturers (OEMs) to provide equipment, accessories (including software/hardware licensing, software/hardware maintenance, and warranties) and associated documentation for products.

Key OEM Partners
Vendor Certifications
Cisco: Gold Partner with certifications in Advanced Route & Switch, Advanced Collaboration, Advanced Data Center.
Dell EMC: Certifications in Servers, Storage and Networking
Polycom: Certifications in RealPresence and Federal Specialization
Vmware: Certifications in Data Center Virtualization and Federal Specialization
AWS: Certified Partner

Primary NAICS: 541519
Other NAICS: 238210, 334111, 334112, 334118, 334210, 334290, 334310, 423410, 423420, 423430, 423610, 423620, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213

Over 300 Product Lines Including:
AMX  Barracuda  Cisco  Extron  Leviton  NEC  Planar
APC  Blamp  Crestron  F5  McAfee  Network Integrity  Polycom
AWS  BrightSign  Dell EMC  HPE/Aruba  Microsoft  SMART
Avaya  CheckPoint  Equinix  IBM  Motorola  Sony

For the full list of our technology partners please visit www.yourstrategic.com/strategic-partners

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