Core Competencies

Strategic Communications is classified as a Women Owned Small Business (WOSB), MBE, WBE and 8(a) JV/EDWOSB/SDB. The company assists The United States Government in their mission by developing and implementing technology solutions to optimize their current foundation.

- Audio/Video Design and Implementation
- Cyber Security (Layer 1–7)
- Network Engineering (Routing/Switching/Wireless)
- VoIP Phone Systems (Unified Communications/Presence/Video)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)

Differentiators

- 25 years of experience in successfully deploying IT, A/V & Cyber Security Solutions substantiated by CPARS Rating
- 24/7 Emergency Help Desk
- Cisco Gold Partner
- Accessibility to procure over 400,000+ IT products
- Strategic partnerships with over 300 OEM And Distribution companies
- Experienced in delivering over 60,000 Service Orders through 2016
- Delivered over $328 million in IT Solutions, Warranties, Licensing, Maintenance and Equipment over the last five years
- Unlimited credit lines with select Distributors and OEMs

Past Performance

Scott Air Force Base—Illinois: Strategic Communications provided maintenance, installation and integration support to successfully maintain VTC and A/V systems, replace defective components, recommend system upgrades and provide training for new equipment.

U.S. Army Aviation and Missile Command (AMCOM) and Network Enterprise Technology Command (NETCOM): Strategic Communications provided dedicated and site-wide maintenance support at over 400 locations.

Marine Corps Systems Command—Quantico, VA: Strategic Communications provided a comprehensive Cisco networking, VTC and VoIP solution. This solution included VPN ISM modules, AC Power Supplies, VPN encryption modules, Cisco security licenses, DRAM upgrades, Cisco integrated services routers and 3rd generation Multi-flex Trunk VoiceWANs.

Key OEM Partners

- Cisco Partner
- Dell EMC
- Hewlett Packard Enterprise
- AWS
- VMware
Vendor Certifications
Cisco: Gold Partner with certifications in Advanced Route & Switch, Advanced Collaboration, Advanced Data Center.
Dell EMC: Certifications in Servers, Storage and Networking
Polycom: Certifications in RealPresence and Federal Specialization
Vmware: Certifications in Data Center Virtualization and Federal Specialization
AWS: Certified Partner

Primary NAICS: 541519
Other NAICS: 238210, 334111, 334112, 334118, 334210, 334290, 334310, 423410, 423420, 423430, 423610, 423620, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213

Over 300 Product Lines Including:
- AMX
- Barracuda
- Cisco
- Crestron
- Extron
- Leviton
- NEC
- Network Integrity
- Planar
- Polycom
- SMART
- Sony
- APC
- Blamp
- BrightSign
- CheckPoint
- Dell EMC
- Equinix
- F5
- HPE/Aruba
- IBM
- McAfee
- Microsoft
- Motorola
- Oracle
- Panduit
- Panduit
- Planar
- Polycom
- SMART
- Sony

For the full list of our technology partners please visit www.yourstrategic.com/strategic-partners