Core Competencies

Strategic Communications is classified as a Women Owned Small Business (WOSB), MBE, WBE and 8(a) JV/EDWOSB/SDB. The company assists The United States Marines in their mission by developing and implementing technology solutions to optimize their current foundation.

- Audio/Video Design and Implementation
- Cyber Security (Layer 1–7)
- Network Engineering (Routing/Switching/Wireless)
- VoIP Phone Systems (Unified Communications/Presetence/Video)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)

Differentiators

- 25 years of experience in successfully deploying IT, A/V & Cyber Security Solutions substantiated by CPARS Rating
- 24/7 Emergency Help Desk
- Cisco Gold Partner
- Accessibility to procure over 400,000+ IT products
- Strategic partnerships with over 300 OEM And Distribution companies
- Experienced in delivering over 60,000 Service Orders through 2016
- Delivered over $328 million in IT Solutions, Warranties, Licensing, Maintenance and Equipment over the last five years
- Unlimited credit lines with select Distributors and OEMs

Past Performance

Marine Corps Systems Command—Quantico, VA: Strategic Communications provided a comprehensive Cisco networking solution. This solution included VPN ISM modules, AC Power Supplies, VPN encryption modules, Cisco security licenses, DRAM upgrades, Cisco integrated services routers and 3rd generation Multi-flex Trunk VoiceWANs. The company also provided a Cisco VoIP and VTC solution.

United States Marine Corps. TSO – Indianapolis, IN and Kansas City, MO: Strategic Communications provides a multi-site Collaboration solution utilizing SMART technologies to enhance productivity. The company also placed an engineer on site at the Kansas City location to provide on-site maintenance services.

United States Marine Corps—Quantico, VA: Strategic Communications provided a fully integrated video teleconferencing solution. This solution included Polycom RealPresence, Polycom HD Cameras, installation and 1 year maintenance.

Key OEM Partners
Vendor Certifications
Cisco: Gold Partner with certifications in Advanced Route & Switch, Advanced Collaboration, Advanced Data Center.
Dell EMC: Certifications in Servers, Storage and Networking
Polycom: Certifications in RealPresence and Federal Specialization
VMware: Certifications in Data Center Virtualization and Federal Specialization
AWS: Certified Partner

Primary NAICS: 541519
Other NAICS: 238210, 334111, 334112, 334118, 334210, 334209, 334310, 423410, 423420, 423430, 423610, 423620, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213

Over 300 Product Lines Including:
- AMX
- APC
- Aruba
- Avaya
- Barracuda
- Biamp
- BrightSign
- CheckPoint
- Cisco
- Crestron
- Dell EMC
- Equinix
- Extron
- F5
- HPE/Aruba
- IBM
- Leviton
- McAfee
- Microsoft
- Motorola
- NEC
- Network Integrity
- Oracle
- Panduit
- Planar
- Polycom
- SMART
- Sony

For the full list of our technology partners please visit www.yourstrategic.com/strategic-partners

Chris Mills - Phone: 502.657.3437 - Email: cmills@yourstrategic.com