Core Competencies

Strategic Communications is classified as a Women Owned Small Business (WOSB), MBE, WBE and 8(a) JV/EDWOSB/SDB. The company assists The United States Navy in their mission by developing and implementing technology solutions to optimize their current foundation.

- Audio/Video Design and Implementation
- Cyber Security (Layer 1–7)
- Network Engineering (Routing/Switching/Wireless)
- VoIP Phone Systems (Unified Communications/Presence/Video)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)

Differentiators

- 25 years of experience in successfully deploying IT, A/V & Cyber Security Solutions substantiated by CPARS Rating
- 24/7 Emergency Help Desk
- Cisco Gold Partner
- Accessibility to procure over 400,000+ IT products
- Strategic partnerships with over 300 OEM And Distribution companies
- Experienced in delivering over 60,000 Service Orders through 2016
- Delivered over $328 million in IT Solutions, Warranties, Licensing, Maintenance and Equipment over the last five years
- Unlimited credit lines with select Distributors and OEMs

Past Performance

SPAWAR Atlantic: Strategic Communications provided solutions such as Cisco video teleconferencing solutions, Dell maintenance licensing renewals on the customer’s Dell equipment and Dell PowerEdge servers built to customers’ specifications.

Naval Medical Center—San Diego, CA: Strategic Communications provided multiple Dell PowerEdge R350 servers with custom configuration to address the customer’s needs.

Naval Surface Warfare Center—Dahlgren, VA: Strategic Communications provided a comprehensive networking solution that included multiple Cisco IE 4000 switches, ruggedized outlets, ruggedized mounting boxes, power supplies, transceiver modules and custom cabling solutions.

Key OEM Partners

- Cisco
- Dell
- EMC
- Hewlett Packard
- Amazon
- VMware
Vendor Certifications
Cisco: Gold Partner with certifications in Advanced Route & Switch, Advanced Collaboration, Advanced Data Center.
Dell EMC: Certifications in Servers, Storage and Networking
Polycom: Certifications in RealPresence and Federal Specialization
Vmware: Certifications in Data Center Virtualization and Federal Specialization
AWS: Certified Partner

Primary NAICS: 541519
Other NAICS: 238210, 334111, 334112, 334118, 334210, 334290, 334310, 423410, 423420, 423430, 423610, 423620, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213

Over 300 Product Lines Including:
AMX  Barracuda  Cisco  Extron  Leviton  NEC  Planar
APC  Blamp  Crestron  F5  McAfee  Network Integrity  Polycom
AWS  BrightSign  Dell EMC  HPE/Aruba  Microsoft  SMART
Avaya  CheckPoint  Equinix  IBM  Motorola  Oracle  Sony

For the full list of our technology partners please visit www.yourstrategic.com/strategic-partners

Chris Mills  -  Phone: 502.657.3437  -  Email: cmills@yourstrategic.com