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DUNS: 878933845



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Core Competencies

Strategic Communications, a Woman-Owned Small Business (WOSB), is an integrator and value-added reseller of mission-critical IT and AV equipment and services. The company assists the United States Federal Government in their mission by developing and implementing technology solutions to optimize their foundation.

- Audio/Video Design and Implementation
- Cyber Security (Layer 1–7)
- Network Engineering (Routing/Switching/Wireless)
- VoIP Phone Systems (Unified Communications/Presence/Video)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)

Differentiators

- 28 years of experience in successfully deploying IT, A/V & Cyber Security Solutions substantiated by CPARS Rating
- 24/7 Emergency Help Desk
- Cisco Gold Partner, AWS Advanced Consulting Partner w/ Government Competency, Microsoft Gold Partner, Oracle Gold Partner, Dell Technologies Gold Partner
- Accessibility to procure over 400,000+ IT products
- Strategic partnerships with over 300 OEM And Distributors
- Experienced in delivering over 60,000 Service Orders through 2016
- Delivered over \$400 million in IT Solutions, Warranties, Licensing, Maintenance over the last 5 years
- Unlimited credit lines with select Distributors and OEMs

**WOSB, MBE, WBE and
8(a) JV/HUBZONE**

IDIQ/GWAC Contracts

NASA SEWP V - Groups C & D
#NNG15SC90B,
#NNG15SC50B
NITAAC CIO-CS
#HHSN316201500048W
ADMC-3
#W52P1J-19-G-0050
ITES SW2
#W52P1J-20-D-0065
SEAPORT NxG
#N0017819D8580
2GIT
#47QTCA21A000W
GSA IT Schedule 70
#47QTCA21D007U



Key OEM Partners



Gold Certified



Advanced
Consulting
Partner

Government
Competency



GOLD PARTNER

Gold



Microsoft Partner

ORACLE Gold Partner



Primary NAICS: 541519

Other NAICS: 238210,334111, 334112, 334118, 334210, 334290, 334310, 423410, 423420, 423430, 423610, 423620, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213

Past Performance

Scott Air Force Base—Illinois: [Strategic Communications](#) provided maintenance, installation and integration support to successfully maintain VTC and A/V systems, replace defective components, recommend system upgrades and provide training for new equipment.

Marine Corps Systems Command—Quantico, VA: [Strategic Communications](#) provided a comprehensive Cisco networking, VTC and VoIP solution. This solution included VPN ISM modules, AC Power Supplies, VPN encryption modules, Cisco security licenses, DRAM upgrades, Cisco integrated services routers and 3rd generation Multi-flex Trunk VoiceWANs.

U.S. Army Aviation & Missile Command (AMCOM) & Network Enterprise Technology Command : [Strategic Communications](#) provided dedicated and site-wide maintenance support at over 400 locations.



Vendor Certifications

Cisco: Gold Partner with certifications in Advanced Route & Switch, Advanced Collaboration, Advanced Data Center.

Dell: Gold Partner with Certifications in Servers, Storage and Networking

Poly: Certifications in RealPresence and Federal Specialization

Vmware: Certifications in Data Center Virtualization and Federal Specialization

AWS: Advanced Consulting Partner

Over 300 Product Lines Including...

AMX	Biamp	Crestron	HPE/Aruba	Motorola	Planar	Samsung
APC	BrightSign	Dell	IBM	NEC	Poly	Verdent
AWS	CheckPoint	Equinix	Leviton	Oracle	SMART	VTech
Barracuda	Cisco	Extron	Microsoft	Panduit	Sony	Xerox