



CAGE CODE: 3BGB4
DUNS: 878933845



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Core Competencies

Strategic Communications, a Woman-Owned Small Business (WOSB), is an integrator and value-added reseller of mission-critical IT and AV equipment and services. The company assists the United States Navy in their mission by developing and implementing technology solutions to optimize their current foundation.

- Audio/Video Design and Implementation
- Cyber Security (Layer 1–7)
- Network Engineering (Routing/Switching/Wireless)
- VoIP Phone Systems (Unified Communications/Presence/Video)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)

Differentiators

- 28 years of experience in successfully deploying IT, A/V & Cyber Security Solutions substantiated by CPARS Rating
- 24/7 Emergency Help Desk
- Cisco Gold Partner, AWS Advanced Consulting Partner w/ Government Competency, Microsoft Gold Partner, Oracle Gold Partner, Dell Technologies Gold Partner
- Accessibility to procure over 400,000+ IT products
- Strategic partnerships with over 300 OEM And Distributors
- Experienced in delivering over 60,000 Service Orders through 2016
- Delivered over \$400 million in IT Solutions, Warranties, Licensing, Maintenance over the last 5 years
- Unlimited credit lines with select Distributors and OEMs

**WOSB, MBE, WBE and
8(a) JV/HUBZONE**

IDIQ/GWAC Contracts

NASA SEWP V - Groups C & D
#NNG15SC90B,
#NNG15SC50B
NITAAC CIO-CS
#HHSN316201500048W
ADMC-3
#W52P1J-19-G-0050
ITES SW2
#W52P1J-20-D-0065
SEAPORT NxG
#N0017819D8580
2GIT
#47QTCA21A000W
GSA IT Schedule 70
#47QTCA21D007U



Key OEM Partners



Gold Certified



Advanced
Consulting
Partner

Government
Competency



GOLD PARTNER

Gold



Microsoft Partner

ORACLE® Gold
Partner



Primary NAICS: 541519

Other NAICS: 238210,334111, 334112, 334118, 334210, 334290, 334310, 423410, 423420, 423430, 423610, 423620, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213

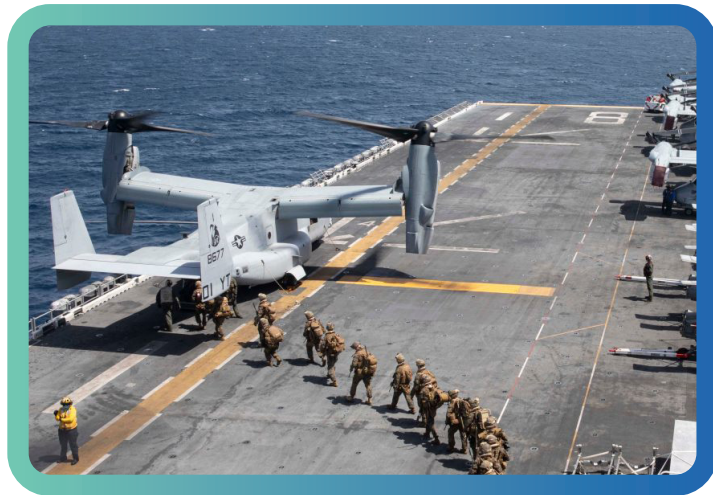
Past Performance

SPAWAR Atlantic: *Strategic Communications* provided solutions such as Cisco video teleconferencing solutions, Dell maintenance licensing renewals on the customer's Dell equipment and Dell PowerEdge servers built to customers' specifications.

Naval Medical Center—San Diego, CA: *Strategic Communications* provided multiple Dell PowerEdge R350 servers with custom configuration to address the customer's needs.

Naval Surface Warfare Center—Dahlgren, VA: *Strategic Communications* provided a comprehensive networking solution that included multiple Cisco IE 4000 switches, ruggedized outlets, ruggedized mounting boxes, power supplies, transceiver modules and custom cabling solutions.

United States Central Command (USCENTCOM) - MacDill AFB, FL: *Strategic Communications* provided Network Support Services that included security/vulnerability testing, network optimization, network performance analysis, critical issues reporting and developing a Theatre Strategy to optimize Cisco Core services.



Vendor Certifications

Cisco: Gold Partner with certifications in Advanced Route & Switch, Advanced Collaboration, Advanced Data Center.

Dell: Gold Partner with Certifications in Servers, Storage and Networking

Poly: Certifications in RealPresence and Federal Specialization

Vmware: Certifications in Data Center Virtualization and Federal Specialization

AWS: Advanced Consulting Partner

Over 300 Product Lines Including...

AMX	Biamp	Crestron	HPE/Aruba	Motorola	Planar	Samsung
APC	BrightSign	Dell	IBM	NEC	Poly	Verdent
AWS	CheckPoint	Equinix	Leviton	Oracle	SMART	VTech
Barracuda	Cisco	Extron	Microsoft	Panduit	Sony	Xerox